

September 2010 It's a Jungle Out There

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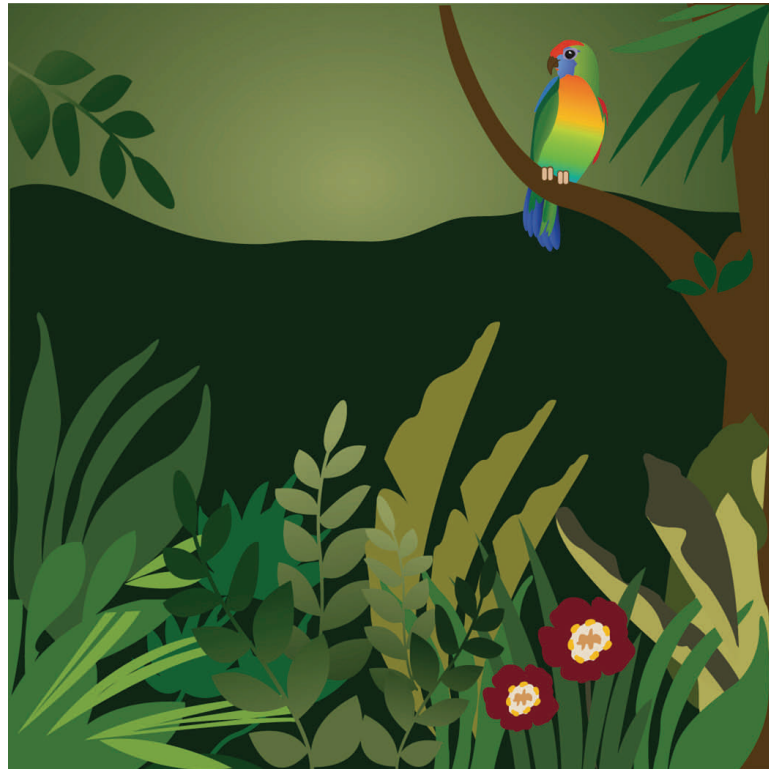
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Warren Area Board of REALTORS®

345 High St. NE

Warren, OH 44481

Phone: (330) 394-4001

Fax: (330) 394-4006

Email Karen at karenj@wabor.org

Email Robin at robinlg@wabor.org

Website: www.wabor.org

From the Desk of:

Stephen Ferrebee, 2010 President

Where has the summer.....

We had a very successful golf outing in August with 64 golfers attending. Several people wrote after the outing and told us how much they enjoyed the day. We were able to raise a significant amount of money for our two charities; Trumbull Mobile Meals and Main Street Warren. Thank you to all who sponsored a hole, donated an item for giveaway or

September is REALTOR® Safety Month and we can never be reminded too often about the dangers lurking out there. Be aware and on your guard at all times. Remember the safety trainings we have held in the past and practice them faithfully.

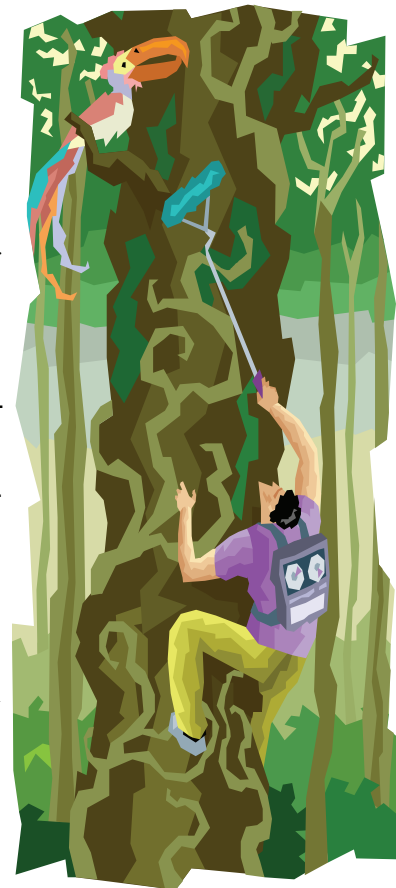
- Keep your cell phone on you at all times
- Be sure someone knows where your showing property or holding open house
- New clients should always stop at the office and complete a prospect form
- Verify new client employment & current address
- Confirm ownership before listing appointment

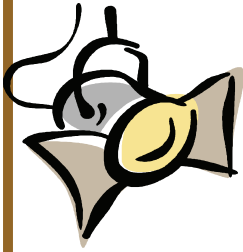
You and I know there are lots of things we can do to be safe, so practice these safety measures. IT'S A JUNGLE OUT THERE!

We have great plans for later this month. September 21st will be a busy evening. At our evening dinner meeting we will be honoring all our President's Sales Club Recipients, holding election of 2011 Officers and Directors and conducting our RPAC Auction. We have some great items for you to bid on this year including a week stay at a condo in Maui, a week at a condo in Venice, FL, a week at a condo in Dunedin, FL, a long weekend at a hunting cabin in Central Station, WV along with 30 hours of Continuing Education, a flat screen TV and airline travel vouchers.

In addition to the live auction, we will also have silent auction gift baskets, sporting tickets, golf and several other items. Watch for a weekly list of auction items that have been donated in your incoming email.

You will want to make sure you sign up to attend this event and get your opportunity to be the winning bidder on one or more of these great items. Remember, September 21st at DiLucia's Banquet Center with sign in at 5:30 and dinner at 6:00 PM.





AFFILIATE SPOTLIGHT—

Recently Farmer's National Bank became an Affiliate of WABOR. Sharon Foley is our contact. She has been with this long standing financial institution for 1 1/2 years. Sharon and her husband Robert live in Liberty. Sharon is on the Board of Trustees for the Children's Rehabilitation Center and Beatitude House. Sharon would like you to consider her for your next deal.



Warren Area Board of REALTORS® Mission Statement

To enable our members to deliver the highest level of service with the greatest degree of professionalism through:

Education and training

Dedication to Integrity in the workplace and the REALTOR® code of ethics

Effective communication

Impacting public policy

The Warren Area Board of REALTORS® strives to promote the image of the REALTOR® in the community.



REALTOR®...

A Funny Thing Happened on the Way to.....

From the Internet.....

Rick & Ines Graces give you clear insight to a man who literally thought a cash offer meant, cold hard cash.

We had a customer that after showing him a couple of properties, decided to place a cash offer in one of them. We told him to meet us at our office that afternoon to draft up the offer. The guys shows up with a backpack and dumps \$20,000 in cash on our conference table for the deposit. I'm sure you can imagine how our jaws hit the ground. We had to send him to the bank to get a cashier's check and explain to him that a "cash offer" does not really mean CASH.

We look forward to some laughs in 2010, so share with us, won't you?

KEEP OUR SERVICE MEN AND WOMEN IN YOUR PRAYERS .

Specialist Joshua Nutt, son of Janice Nutt of Countrywide Home Mortgage
Specialist David Mickey, son of Trudy Mickey of Stevens & Associates
Sgt. Merle Sullivan, son of Ruth West, *former* WABOR manager
S Sgt. Robb VanDervort, son of Barbara VanDervort of Howard Hanna
SSgt. Bradley DeRubba, grandson of Ethel Latil of Northwood Realty Services
Cpl DeRubba SA, grandson of Ethel Latil of Northwood Realty Services
Lt.Col. Bonnie Rogers, in Iraq. A missionary friend of Karen Jones
PFC Neal Eaton, son of John and Lana Eaton of Eaton GMAC in Korea for 2 years.

If you wish to send a letter to one of our men or women in the service, please call Trudy Mickey at 330-503-6739 or you can e-mail her at tmickeyhouse@gmail.com

2011 SLATE of OFFICERS and DIRECTORS

President—Andrea Lupton
President Elect—Yvonne Smith
Treasurer—James Pirko
Past President—Stephen Ferrebee
Directors—3 year term
Jason Altobelli
John Rossi
Daniel Crouse
Director—2 year term
Theresa Liguori-Thompson
Affiliate Director
Jim Ditch

Now
Available

ActiveKey
Car Charges
\$25.00 plus tax

Stop by the
WABOR office
and pick one up.



Notes from the WABOR Office

Please welcome our newest REALTORS®:

Adam Chinchic with Action Realty
Todd Anderson with William Zamarelli
Sandra Davis with Real Living Volpini
Luke Eliser with O'Brien Real Estate
Michelle Comanescu with Howard Hanna
Michael Faugher with Howard Hanna

Rachael Murphy of Sole Realty (married to Jeff) had a daughter. Karlie Jane Murphy born 8/1/2010. She joins her 2 sisters Payton Murphy (4) and Taylor Bednarcik (9). Carol Sole is the proud grandma.

The Directors have again this year decided to allow monthly prepayment of dues beginning this month. If you care to begin paying your 2011 dues, you may do so in increments of \$100 payable to WABOR. Call the office for more information.