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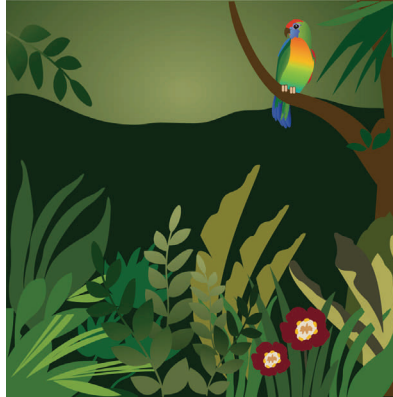
PATSY BALLANTINE

EX-OFFICIO

FRAN CUNNINGHAM-DSA

JESSIE SCOTT-DSA

March 2010
It's a Jungle Out There



Warren Area Board of

REALTORS®

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From the Desk of:

Stephen Ferrebee, 2010 President

WOW !!!! What a great Trade Show we had last week. I want to thank Julie Vugrinovich of Howard Hanna and Michele Lee of Cortland Banks, Co- Chairpersons, and their committee for putting on one of the most enjoyable trade shows I have ever attended. I have heard so many positive remarks from a lot of fellow agents who also attended the event. Thank you Karen and Robin from the board office for everything you did for this and all our events.

THANK YOU to our faithful affiliates who had tables. It has been “A Jungle Out There” for quite awhile for all of us and it will take co-operation and hard work between us as we keep chopping our way out of this jungle in 2010. I am always positive about our future and the trade show just magnified that belief ..

I was also very happy to see so many REALTORS in attendance. One of my goals for this year was to have better participation at our monthly events and so far this year, our WABOR members have not let me down. Thank You..

Thanks to Nancy Lierer from the Cleveland Area Board of REALTORS for joining us and doing a great job with our 3hr. ethics CE. Ethics is always a long ,tough class but she did a great job of getting all of us through it.

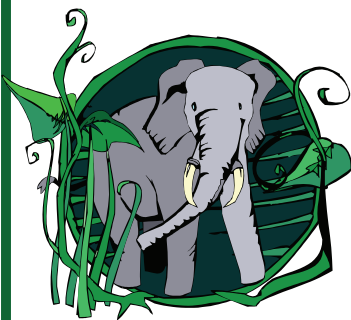
Now.... Coming up on March 23rd, in Lordstown, WABOR will be holding our first (I hold annual), Chili Cook off. Chris Carillo from NEOHREX will be there to teach a 1hr. CE on the new changes to our MLS.. The cost of the CE and admittance to the event is just \$5 for WABOR members and \$10 for non-members. I look forward to seeing a lot of my friends and fellow REALTORS there in addition to trying and judging some of the best chili made in the valley. Please contact Karen or Robin at the WABOR office if you would like to enter your chili recipe.

Thanks for all you do

Steve



AMERICAN HOME WEEK: “REALTORS Making Good Neighbors”



Our American Home Week events will be held as follows:

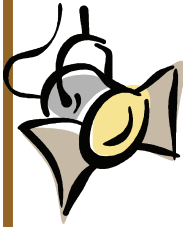
Poster Contest winners will be honored with a pizza party at ChuckE.Cheese’s on Monday April 12.

Other award winners will be honored Tuesday, April 13 at 5:30 PM at DiLucia’s during our dinner celebration of AHW.

Open House Sunday will be April 18, 2010.

If you need forms for Affiliate of the Year, Realtor of the Year, Walter D. Graham Civic Award, or you want an entry form for the Essay or Poster contest, they can be downloaded from our

website at www.wabor.org.



AFFILIATE SPOTLIGHT—

G. Howard Lafferty began doing business as The Title Company of Warren in the early 1920's, serving the community through title work, closings and as a general law firm. Attorney Robert Burkey purchased the company in 1990. They have been Affiliate members of WABOR for many years. Attorney Jim Scher and Escrow Officer/Title Agent Jennifer Mullen have been very active with our Association. Jim and Jen have both served on several of our committees; Jen chairing the banquet committee in 2009 and both serving on the 2009 and 2010 charity golf committees. Here's Jim at the 2010 Trade Show.



Warren Area Board of REALTORS® Mission Statement

To enable our members to deliver the highest level of service with the greatest degree of professionalism through:

Education and training

Dedication to Integrity in the workplace and the REALTOR® code of ethics

Effective communication

Impacting public policy

The Warren Area Board of REALTORS® strives to promote the image of the REALTOR® in the community.



REALTOR®...

A Funny Thing Happened on the Way to.....

One of our members was showing a home to a doctor and his wife. As they were descending the steps to the basement, the Realtor's knee was making a squeaking noise. The doctor's wife thought it was his new shoes. The Realtor was embarrassed to say it was her knee making the noise. The doctor then stepped off the bottom step off the stairs and into water up to his ankles. His wife thought that would remedy the squeaking shoe.

Do you have a funny story related to your experience as a Realtor? Well, its time for some humor. Please submit any funny stories you have for publication in this newsletter spot to Karen at karenj@wabor.org.

We look forward to some laughs in 2010, so share with us, won't you?

KEEP OUR SERVICE MEN AND WOMEN IN YOUR PRAYERS .

Specialist Joshua Nutt, son of Janice Nutt of Countrywide Home Mortgage
Specialist David Mickey, son of Trudy Mickey of Stevens & Associates
Sgt. Merle Sullivan, son of Ruth West, *former* WABOR manager
S Sgt. Robb VanDervort, son of Barbara VanDervort of Howard Hanna
SSgt. Bradley DeRubba, grandson of Ethel Latil of Northwood Realty Services
Cpl DeRubba SA, grandson of Ethel Latil of Northwood Realty Services
Lt.Col. Bonnie Rogers, in Iraq. A missionary friend of Karen Jones

If you wish to send a letter to one of our men or women in the service, please call Trudy Mickey at 330-503-6739 or you can e-mail her at tmickeyhouse@gmail.com

UPCOMING EVENTS

Chili Cook off/MLS Continuing Ed Class, March 23rd at Lordstown Administration Building. Watch your email for details.

Women's History Dinner, March 23rd at Ciminero's Banquet Center—Contact Julie Vugrinovich for tickets and information at 330-770-8906.

American Home Week Events with pizza party for poster winners at ChuckE.Cheese's on Monday April 12, and Dinner at DiLucia's on Tuesday April 13. Forms for the Poster and Essay contests as well as Affiliate of the Year, Realtor of the Year, Walter Graham, Community Pride and Medallion Awards are all on our website at www.wabor.org. Click on the American Home Week logo for a link to these forms.

Notes from the WABOR Office

Congratulations to Fran Cunningham for being selected a Distinguished Alumni of Warren City Schools. She will be honored with a plaque in the Hall of Fame.

Special recognition to Julie Vugrinovich for being selected as one of only ten Trumbull County Community Stars to be honored on March 16, 2010 at Packard Music Hall.

Our condolences to Leslie Cornicello at the passing of her mother Olive Marinelli. Olive was also the grandmother of Jill Anderson. We are all saddened by the Cornicello and Anderson Family's recent losses.

A new website to assist home owners in making decisions about improvements was brought to our attention by Jayne Fenstermaker. Take a look at it. You will find it at www.houselogic.com. There is a link on our website to it as well. Tell you sellers and buyers about it, too.

Watch your email for updates to the Warren Area Board of REALTORS® policy manual. The Executive Committee met recently and recommended several changes which were then approved by the Board of Directors. We will be mailing out the manual with the updates as soon as we can get them compiled.

APPRAISERS

Britt Appraisal Group.....	Harry Britt.....	330-856-5807
Fred Eslack Appraisal Services.....	Fred Eslack.....	330-637-9523
Larry McManus, Appraiser.....	Larry McManus.....	330-394-5316
Miller Appraisal.....	Richard Miller.....	330-565-1360
Northeastern Ohio Appraisal Services.....	Dan Daniluk.....	330-609-5082
Jeffrey Olszewski, Appraiser.....	Jeffrey Olszewski.....	330-392-2750
Robert Reimold Appraiser.....	Gus Reimold.....	1-724-646-2100
John Simoudis Appraisals.....	John Simoudis.....	330-307-6899

AUCTIONEERS

Ohio Real Estate Auctions.....	Ron Hillier.....	330-637-6363
Ohio Real Estate Auctions.....	Darryl McGuire.....	330-348-1191
R.J. Reimold Auction Service.....	Gus Reimold.....	1-724-646-2100

INDUSTRY RELATED SERVICES

Affordable Removals.....	Ron & Ted Speaker.....	330-978-6081
Aggelis Insurance Center.....	Dimitri Aggelis.....	330-856-7283
All Electric.....	Bob Lupton.....	330-638-9971
Dominion Enterprises.....	Dave Justine.....	330-922-4112
Home Builders Association.....	Joshua Aikens.....	330-965-9779 ext 204
Jardine Builders.....	Jeff Jardine.....	330-539-3800
Satolli Carpet.....	Eric Thompson.....	330-394-7573
Tribune Chronicle.....	Frank Robinson.....	330-841-1600

INSPECTION SERVICES

A+ Home Inspections.....	Sean Price.....	330-638-2727
Bass Home Inspections, Inc.....	George Basista.....	330-565-5409
Boardman Home Inspections, Inc.....	David Shevel, ASHI.....	330-565-2253
Garland Inspection Services, Inc.....	Mark Garland.....	330-565-9022
K.E.L. Home Inspections.....	Linus Orr.....	330-799-7228
Pillar to Post.....	Rick Simon.....	1-888-617-3496
Shaffer Home Inspections.....	Fred Shaffer.....	330-847-9352
Todd Rankin's Enterprises.....	Todd Rankin.....	330-544-9400

LENDERS

Allied Mortgage Group.....	Thomas Soini, Jr.....	330-720-1859
American Midwest Mortgage.....	Robert Meers.....	330-965-3939
	Barb Kurlinski.....	330-965-3939
Bank of America.....	Joe King.....	330-856-6998 Ext 221
Cortland Savings & Banking.....	A. Gardner.....	330-637-8040
	Michele Lee.....	1-440-632-0099
	V. Griffin.....	330-637-8040
Creekside Mortgage.....	Lefty Hazilim.....	330-726-8145
	Kevin Dill.....	330-726-8145
Farm Credit Services.....	Sarah Miller.....	440-437-5800
First Place Bank.....	Don Fatobene.....	330-373-1230 ext 2403
Home Federal S & L Niles.....	Stephen Simunich.....	330-652-2539
Homes Savings & Loan.....	Mick Wright.....	330-759-3316
	Jim Ditch.....	330-856-1940
Huntington Bank.....	John Lacy.....	330-841-0850
	Scott Rowley.....	330-841-0107
PNC Mortgage.....		330-856-7605
Seven Seventeen Credit Union.....	Mark Senkowitz.....	330-372-8100
The Home Mortgage Company.....	Ed Gough.....	330-758-7541
Wells Fargo Home Mortgage.....	Harry Krause.....	330-856-5597

TITLE COMPANIES

American Land Title Agency.....	Jack Lorenzetti, Jr.....	330-652-1111
Bauman Land Title.....	Joann Lewis.....	330-394-1522
Grove Title & Escrow Agency.....	Michael Grove.....	330-399-4556
Hunter-Stevens Land Title Agency.....	Rick Durkin.....	1-330-533-6119
South Park Title Agency, Inc.....	Patsy Ballantine.....	330-373-0210
The Title Company of Warren.....	Robert Burkey.....	330-393-3200
Title Professionals, Inc.....	Patricia Kearney.....	330-392-7780
Title Works Agency, LLC.....	Nicholas Bourne.....	330-609-5515
Valley Title & Escrow Agency.....	Gilbert Rieger.....	330-392-6171