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**February 2010**  
**It's a Jungle Out There**



**Warren Area Board of  
REALTORS®**

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## From the Desk of:

Stephen Ferreebee, 2010 President

One month down and 11 to go. This year is already speeding by us.

I would like to thank all those who attended the CE and luncheon on Jan. 19<sup>th</sup> at Café 422. We had a great turn out and learned valuable information about the new RESPA law. I would also like to thank Attorney Pat Kearney for putting the panel together consisting of Jennifer Stocker of Liberty Tax Service, Jennifer Mullen of Title Company of Warren, Kevin Dill of Creekside Mortgage, and Donna Atwood of Home Savings & Loan and for moderating the discussion.

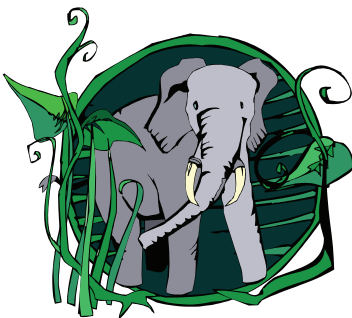
Coming up this month, Feb. 23<sup>rd</sup> at Packard Music Hall is our annual WABOR Trade Show. Chairman, Julie Vugrinovich and Co-Chair Michelle Lee of Cortland Bank and their committee have been working very hard to put together a great Trade Show for our members, affiliates and the public. I know that the committee could still use some help, so give Julie a call at 330-770-9806 and lend a hand.

We all know that this Home Buyer Tax Credit will soon be over. Now is the time to get on the phone with all our sellers and buyers and talk about the positives of getting homes under contract before April 30<sup>th</sup>. Always remember to speak about the positives we have to offer. The Value and Affordability this valley has is second to none.

**Have a Great month!! Now let's get to work!!!**

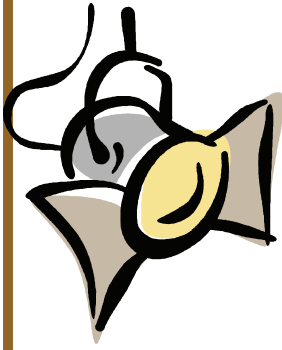


## TRADE SHOW UPDATE.....



Plans are well under way for this event on February 23, 2010. Reservations for the continuing education class are rolling in and booth reservations are being received at a steady pace. If you have talked to a prospective Affiliate over the past few months or someone who's services you use regularly, invite them to give us a call and we will be happy to make reservations for them to have a booth and get to know other Realtor members. Our Continuing Education class this year is a 3 hour core ethics class covering the Ohio Canon and NAR Code.

**Want to save \$5 on your Trade Show entry fee? Give blood at the Red Cross anytime in February and present your donation card at check in the day of the event.**



## AFFILIATE SPOTLIGHT—

K.E.L. Home Inspections Company is owned and operated by Linus Orr. As a member of the American Society of Home Inspectors and a licensed Radon Tester, Linus has been in business for nearly 16 years. K.E.L. is a full service inspection company. Linus lives in Austintown with his wife Jamie. He has 3 grown children Katie from Westlake, Ohio, Erin from Austintown and Linus who is a freshman at the University of Akron. K.E.L. has been an Affiliate Member of the Warren Area Board of Realtors since 1995 and Linus has attended and been involved in many of our events every year.



### Warren Area Board of REALTORS® Mission Statement

To enable our members to deliver the highest level of service with the greatest degree of professionalism through:

Education and training

Dedication to Integrity in the workplace and the REALTOR® code of ethics

Effective communication

Impacting public policy

The Warren Area Board of REALTORS® strives to promote the image of the REALTOR® in the community.



## REALTOR®...

### A Funny Thing Happened on the Way to.....

Well, we didn't receive any funny stories for this edition of our newsletter, but I can tell you that riding to the Winter Conference in Columbus I did hear about some funny things from the past. I was told that several years ago, in order to save money, there were 6 women who shared a room at a Columbus Conference. That in itself can lead to some interesting things, but one woman told me that she returned to her room one evening to find her rollaway bed sitting in the hall. She must have taken too much time in the bathroom that morning.

Do you have a funny story related to your experience as a Realtor? Well, its time for some humor. Please submit any funny stories you have for publication in this newsletter spot to Karen at [karenj@wabor.org](mailto:karenj@wabor.org).

We look forward to some laughs in 2010, so share with us, won't you?

## ***KEEP OUR SERVICE MEN AND WOMEN IN YOUR PRAYERS .***

Specialist Joshua Nutt, son of Janice Nutt of Countrywide Home Mortgage  
Specialist David Mickey, son of Trudy Mickey of Stevens & Associates  
Sgt. Merle Sullivan, son of Ruth West, *former* WABOR manager  
S Sgt. Robb VanDervort, son of Barbara VanDervort of Howard Hanna  
SSgt. Bradley DeRubba, grandson of Ethel Latil of Northwood Realty Services  
Cpl DeRubba SA, grandson of Ethel Latil of Northwood Realty Services  
Lt.Col. Bonnie Rogers, in Iraq. A missionary friend of Karen Jones

If you wish to send a letter to one of our men or women in the service, please call Trudy Mickey at 330-503-6739 or you can e-mail her at [tmickeyhouse@gmail.com](mailto:tmickeyhouse@gmail.com)

## **UPCOMING EVENTS**

**WABOR Trade Show/Continuing Ed Class**, February 23rd at Packard Music Hall. Sign up in your office now.

**Chili Cook off/MLS Continuing Ed Class**, March 23rd at Lordstown Administration Building. Watch your email for details.

**Women's History Dinner**, March 23rd at Ciminero's Banquet Center—Contact Julie Vugrinovich for tickets and information at 330-770-8906.

## **Notes from the WABOR Office**

Dues will be submitted to OAR and NAR later this month. All members who have not paid will have their MLS access and keys turned off within a day or two.

We will be presenting \$25 checks to those who recommended an Affiliate to join our membership in 2010. Congratulations to Pauline Kurtz for recommending Aggelis Insurance Center and Jerry Altobelli for recommending Richard Miller Appraisals.

Nancy Stauffer is recovering at home from major surgery last week at the Cleveland Clinic. Please drop her a card or give her a call.

Our office has also received word that Lana & John Eaton's brother in law has passed away. He was also Sandy MacDougal's son in law.

Jayne Gregory's father in law also passed away recently and Dennis and Julie Vugrinovich's Grandmother also passed away.

Please remember all these at this difficult time in their lives.

**APPRAISERS**

Britt Appraisal Group.....	Harry Britt.....	330-856-5807
Larry McManus, Appraiser.....	Larry McManus.....	330-394-5316
Miller Appraisal.....	Richard Miller.....	330-565-1360
Northeastern Ohio Appraisal Services.....	Dan Daniluk.....	330-609-5082
Jeffrey Olszewski, Appraiser.....	Jeffrey Olszewski.....	330-392-2750
Robert Reimold Appraiser.....	Gus Reimold.....	1-724-646-2100
John Simoudis Appraisals.....	John Simoudis.....	330-307-6899

**AUCTIONEERS**

Ohio Real Estate Auctions.....	Ron Hillier.....	330-637-6363
Ohio Real Estate Auctions.....	Darryl McGuire.....	330-348-1191
R.J. Reimold Auction Service.....	Gus Reimold.....	1-724-646-2100

**INDUSTRY RELATED SERVICES**

Affordable Removals.....	Ron & Ted Speaker.....	330-978-6081
Aggelis Insurance Center.....	Dimitri Aggelis.....	330-856-7283
All Electric.....	Bob Lupton.....	330-638-9971
Dominion Enterprises.....	Dave Justine.....	330-922-4112
Home Builders Association.....	Joshua Aikens.....	330-965-9779 ext 204
Jardine Builders.....	Jeff Jardine.....	330-539-3800
Satolli Carpet.....	Eric Thompson.....	330-394-7573
Tribune Chronicle.....	Frank Robinson.....	330-841-1600

**INSPECTION SERVICES**

A+ Home Inspections.....	Sean Price.....	330-638-2727
Bass Home Inspections, Inc.....	George Basista.....	330-565-5409
Boardman Home Inspections, Inc.....	David Shevel, ASHI.....	330-565-2253
Garland Inspection Services, Inc.....	Mark Garland.....	330-565-9022
K.E.L. Home Inspections.....	Linus Orr.....	330-799-7228
Shaffer Home Inspections.....	Fred Shaffer.....	330-847-9352

**LENDERS**

American Midwest Mortgage.....	Robert Meers.....	330-965-3939
	Barb Kurlinski.....	330-965-3939
Bank of America.....	Joe King.....	330-856-6998 Ext 221
Cortland Savings & Banking.....	Karen Clower.....	330-637-8040 ext 112
	Michele Lee.....	1-440-632-0099
Creekside Mortgage.....	Lefty Hazilim.....	330-726-8145
	Kevin Dill.....	330-726-8145
Farm Credit Services.....	Sarah Miller.....	440-437-5800
First Place Bank.....	Don Fatobene.....	330-373-1230 ext 2403
Home Federal S & L, Niles.....	Stephen Simunich.....	330-652-2539
Homes Savings & Loan.....	Jennifer Hanigosky.....	330-480-9188
Huntington Bank.....	John Lacy.....	330-841-0850
	Scott Rowley.....	330-841-0107
PNC Mortgage.....	Jim Ditch.....	330-856-7605
Seven Seventeen Credit Union.....	Mark Senkowitz.....	330-372-8100
The Home Mortgage Company.....	Ed Gough.....	330-758-7541

**TITLE COMPANIES**

American Land Title Agency.....	Jack Lorenzetti, Jr.....	330-652-1111
Bauman Land Title.....	Joann Lewis.....	330-394-1522
Grove Title & Escrow Agency.....	Michael Grove.....	330-399-4556
Hunter-Stevens Land Title Agency.....	Rick Durkin.....	1-330-533-6119
South Park Title Agency, Inc.....	Patsy Ballantine.....	330-373-0210
The Title Company of Warren.....	Robert Burkey.....	330-393-3200
Title Professionals, Inc.....	Patricia Kearney.....	330-392-7780
Title Works Agency, LLC.....	Nicholas Bourne.....	330-609-5515
Valley Title & Escrow Agency.....	Gilbert Rieger.....	330-392-6171