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JESSIE SCOTT-DSA

January 2010
It's a Jungle Out There



**Warren Area Board of
REALTORS®**

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From the Desk of:

Stephen Ferrebee, 2010 President

As we begin a new year, it is my pleasure to serve as your 2010 President. I want to start out by giving special thanks to Julie for all her hard work in 2009, and to outgoing Board Members, Dan Crouse, Merrilyn McCallister, Darlene Mink-Crouse and Doug Bitner for all their participation and dedication.

I look forward to an exciting and prosperous year and as you can see already, a few changes. The Board of Directors are here to set policy and see that things run smoothly. YOU as the members are the ones who make this a great Association. I anticipate your involvement in our functions and hopefully we will all learn something and have some fun in the process. Be sure to contact the Board Office if you would like to be a part of any of our events this year.

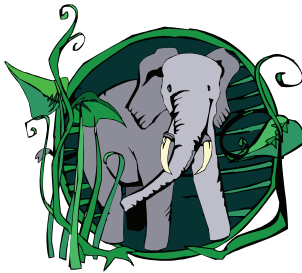
Our upcoming events include:

January 19 Luncheon and continuing education on RESPA and other closing issues to be held at Café 422 with sign in at 11:00 AM, class at 11:30 AM, and lunch at 12:30 PM.

February 23 Trade Show and 3 hour Core Ethics continuing education class at Packard Music Hall.

March 16 Chili Cook Off luncheon and continuing education class. Time and place to be announced later.

“Even if you’re on the right track, you’ll get run over if you just sit there”
- Will Rogers



2010 Trade Show ~ “REALTORS ~ It’s A Jungle Out There”

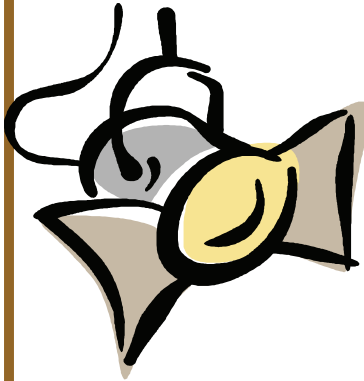
Chairman – Julie Vugrinovich Co-Chairman – Michele Lee

Mark your calendars now to attend the Best Event of the Year! Check out the latest Trends, Tools, and Technology being showcased by the Affiliate members. You will also find some exciting local vendors, businesses, and non-profit companies that will add to our great array of booth participants. Get those “jungle” themed ideas, booths, and outfits ready!

There will be a 3 Hour Core Ethics Continuing Education Class offered by Nancy Leinrer.

As you know this is a Realtor Appreciation Event where our Affiliates reach offer their professional expertise and scope of services, as well as offering awesome door prizes to Realtor attendees. Complimentary finger foods, desserts, and miscellaneous foods will be available along with a cash bar. Come join in the fun and festivities and help support the backbone of our business, our Affiliate members and companies.

A sign up sheet will be faxed to your office next week and Affiliates will be faxed informa-



AFFILIATE SPOTLIGHT—

Robert Lupton is owner of All Electric along with his wife Andrea, who is also a Realtor with Northwood Realty Services. Robert and Andrea have two sons in college and live in Cortland. Bob provides all types of electrical services to home owners as well as commercial and industrial complexes. All Electric is an authorized Kohler Residential Generator dealer and installs natural gas and propane generators.

Contact them for all your electrical needs at 330-638-9971.

You can check out their website at www.ALLElectricinc.com



Warren Area Board of REALTORS® Mission Statement

To enable our members to deliver the highest level of service with the greatest degree of professionalism through:

Education and training

Dedication to Integrity in the workplace and the REALTOR® code of ethics

Effective communication

Impacting public policy

The Warren Area Board of REALTORS® strives to promote the image of the REALTOR® in the



REALTOR®...

A Funny Thing Happened on the Way to.....

Coming in February

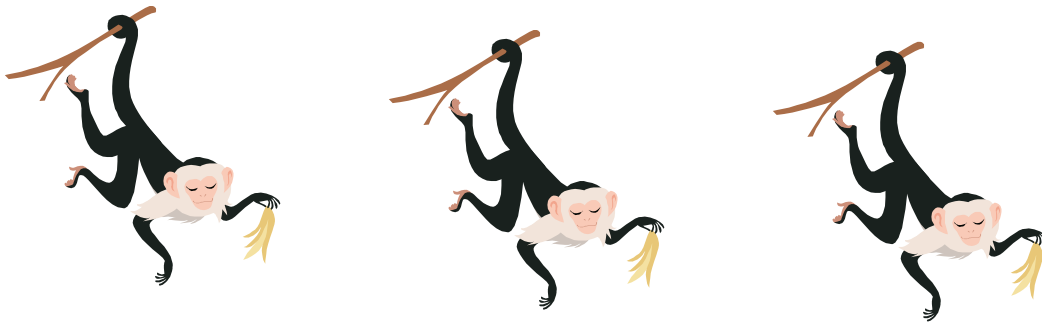
Do you have a funny story related to your experience as a Realtor? Well, its time for some humor. Please submit any funny stories you have for publication in this newsletter spot to Karen at karenj@wabor.org.

We look forward to some laughs in 2010, so share with us, won't you?

KEEP OUR SERVICE MEN AND WOMEN IN YOUR PRAYERS.

Specialist Joshua Nutt, son of Janice Nutt of Countrywide Home Mortgage
Specialist David Mickey, son of Trudy Mickey of Stevens & Associates
Sgt. Merle Sullivan, son of Ruth West, *former* WABOR manager
S Sgt. Robb VanDervort, son of Barbara VanDervort of Howard Hanna
SSgt. Bradley DeRubba, grandson of Ethel Latil of Northwood Realty Services
Cpl DeRubba SA, grandson of Ethel Latil of Northwood Realty Services
Lt.Col. Bonnie Rogers, returning to Iraq in Jan. A missionary friend of Karen Jones

If you wish to send a letter to one of our men or women in the service, please call Trudy Mickey at 330-503-6739 or you can e-mail her at tmickeyhouse@gmail.com



Notes from the WABOR Office

Dues should all be collected by the time you receive this newsletter. If you postmarked your dues payment **ON OR BEFORE** December 31, 2009, it will be considered on time and no late charges will be assessed. There is a mail slot at the office and we will consider all payments dropped off over the weekend as paid on time as well.

We are anticipating a great year in 2010. As you see, there are already changes in the works with the newsletter. Our Affiliate page is laid out so you can print it and include it in your buyers or sellers packets. We encourage you and your clients to use our affiliates. They support our functions and this is a great way to tell them we appreciate them.

By February 2010, all invoicing will be done electronically via email. Please be sure to update your email address with the WABOR office and check your email often for valuable information and invoicing. The office is "Going Greener" and this is one of the ways we are accomplishing that goal.

Continue to check out our website for updates on Affiliate information and continuing education opportunities.

APPRAISERS

Britt Appraisal Group.....	Harry Britt.....	330-856-5807
Larry McManus, Appraiser.....	Larry McManus.....	330-394-5316
Miller Appraisal.....	Richard Miller.....	330-565-1360
Northeastern Ohio Appraisal Services.....	Dan Daniluk.....	330-609-5082
Jeffrey Olszewski, Appraiser.....	Jeffrey Olszewski.....	330-392-2750
Robert Reimold Appraiser.....	Gus Reimold.....	1-724-866-0539

AUCTIONEERS

Ohio Real Estate Auctions.....	Ron Hillier.....	330-637-6363
Ohio Real Estate Auctions.....	Darryl McGuire.....	330-348-1191
R.J. Reimold Auction Service.....	Gus Reimold.....	1-724-866-0539

INDUSTRY RELATED SERVICES

Affordable Removals.....	Ron & Ted Speaker.....	330-978-6081
Aggelis Insurance Center.....	Dimitri Aggelis.....	330-856-7283
All Electric.....	Bob Lupton.....	330-638-9971
Dominion Enterprises.....	Dave Justine.....	330-922-4112
Home Builders Association.....	Joshua Aikens.....	330-965-9779 ext 204
Jardine Builders.....	Jeff Jardine.....	330-539-3800
Tribune Chronicle.....	Frank Robinson.....	330-841-1600

INSPECTION SERVICES

A+ Home Inspections.....	Sean Price.....	330-638-2727
Bass Home Inspections, Inc.....	George Basista.....	330-565-5409
Boardman Home Inspections, Inc.....	David Shevel, ASHI.....	330-565-2253
Garland Inspection Services, Inc.....	Mark Garland.....	330-565-9022
K.E.L. Home Inspections.....	Linus Orr.....	330-799-7228
Shaffer Home Inspections.....	Fred Shaffer.....	330-847-9352

LENDERS

American Midwest Mortgage.....	Robert Meers.....	330-965-3939
	Barb Kurlinski.....	330-965-3939
Bank of America.....	Joe King.....	330-856-6998 Ext 221
Cortland Savings & Banking.....	Karen Clower.....	330-637-8040 ext 112
	Michele Lee.....	1-440-632-0099
Creekside Mortgage.....	Lefty Hazilim.....	330-726-8145
	Kevin Dill.....	330-726-8145
First Place Bank.....	Don Fatobene.....	330-373-1230 ext 2403
Home Federal S & L, Niles.....	Stephen Simunich.....	330-652-2539
Homes Savings & Loan.....	Jennifer Hanigosky.....	330-480-9188
National City Mortgage (PNC).....	Jim Ditch.....	330-856-7605
The Home Mortgage Company.....	Ed Gough.....	330-758-7541

TITLE COMPANIES

American Land Title Agency.....	Jack Lorenzetti, Jr.....	330-652-1111
Bauman Land Title.....	Joann Lewis.....	330-394-1522
Grove Title & Escrow Agency.....	Michael Grove.....	330-399-4556
Hunter-Stevens Land Title Agency.....	Rick Durkin.....	1-330-533-6119
South Park Title Agency, Inc.....	Patsy Ballantine.....	330-373-0210
The Title Company of Warren.....	Robert Burkey.....	330-393-3200
Title Professionals, Inc.....	Patricia Kearney.....	330-392-7780
Title Works Agency, LLC.....	Nicholas Bourne.....	330-609-5515
Valley Title & Escrow Agency.....	Gilbert Rieger.....	330-392-6171